BUSINESS CREDIT MANAGEMENT ASSOCIATION

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My Favorite Payment Excuses

The check signer is:

- ...sick
- ...retired
- ...suspended
- ...on vacation
- ...on maternity leave
- ...not taking calls from creditors
- ...away from his/ her/ its desk... or
- ... Dying or Lying

Payment is:

- ...in the mail
- ...lost in the mail
- ...going to be mailed... or
- ...Gone with the wind

In order to issue payment to you, I need

- ...an RMA
- ...an original invoice
- ...an account statement
- ...a copy of our purchase order
- ...a credit for xx% of the invoice amount... or
- ...A Miracle

By Michael Dennis. Michael is a frequent Webinar presenter for WCA, and the author of the Encyclopedia of Credit, a fast, free, searchable online resource for credit professionals: http://www.encyclopediaofcredit.com/. All Rights Reserved.













