

# BANKRUPTCY BASICS

What Every Credit Pro Needs to Know  
TWO One-Hour WEBINAR Sessions  
April 12 & 19, 2021

**ATTENDANCE FEE:**

\$129 BCMA/WCA Members

\$179 All Others

One fee per line. Each remote location will be charged a fee to join the program. Unlimited attendees calling from a single connection will be charged just one fee. Discounts given for 5 plus lines joining the Webinar. Call BCMA-WI for details, 888.546.2880.

**CONFIRMATION:** Will be sent to all registered attendees with easy-to-follow instructions to access the program on your PC and phone! Contact the Association if you do not receive an email confirmation in advance of the Webinar.



**BANKRUPTCIES ARE OCCURRING MORE OFTEN - PREPARE**

In this two-part program, we will examine:

- How to protect your company
- How to limit your risk
- Creditors' rights in bankruptcy
- Risks and benefits of selling to a bankrupt debtor
- Your reclamation rights
- Preference claims
- Proof of Claim form
- Mistakes creditors make when filing that Claim

**Monday April 12 | 9 - 10:00 AM CT**

**CLASS #1** – Your learning experience includes:

- Overview of the Bankruptcy process
- How to protect your company & limit your risk
- Explanation of the types of Bankruptcies and their role in your decisions
- Things to do after a Bankruptcy
- Priority claims
- Bankruptcy fast facts

**Monday April 19 | 9 - 10:00 AM CT**

**CLASS #2** – Your learning experience includes:

- Your rights in Bankruptcy
- Risks & benefits of selling to a Bankrupt debtor
- Reclamation rights
- Preferences in Bankruptcy
- The Proof of Claim form & common mistakes made with the form
- Myths about Bankruptcy



**MEET YOUR INSTRUCTOR: MICHAEL DENNIS** is a respected business trainer and author. He can be credited for the development of this and future credit, collection and finance serial training programs. Michael has more than 20 years of experience in credit management in various industries; including healthcare, construction and the auto aftermarket. His most recent publications, "Happy Customer-Faster Cash" and "Customer Profit Hacking" are available on Amazon.

American Society

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For more Information and to register, contact:  
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New Berlin WI 53151-0157  
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<http://www.wccredit.org>

**WEBINAR REGISTRATION** - One phone line per registration

"Bankruptcy Basics" | Two, one-hour classes on April 12 & 19, 2021 | 9:00–10:00 AM Central Time

NAME \_\_\_\_\_

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TELEPHONE CALLING INTO WEBINAR FROM \_\_\_\_\_

Method of Payment (Non members are asked to prepay):

Invoice my Company \$\_\_\_\_\_ (BCMA & WCA Members Only)

Check Enclosed \$\_\_\_\_\_

Credit Card (Please contact BCMA/WCA at 888.546.2880)

A credit or refund will only be given for cancellations received 5 business days prior to the session.

Please send your reservation to the Association office listed on this announcement or call

888.546.2880 to register or with questions.

**REGISTER ONLINE:** <https://wccredit.org/webinar-seminar-registration>

**Internet Explorer is not supported when registering. Kindly use an alternate browser.**